February 21, 2018

Stephanie Azar, Commissioner Medicaid Agency 501 Dexter Avenue Montgomery, AL 36103-5624

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Azar:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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The use of surrogate endpoints is one these innovative tools. These endpoints are scientifically accepted indicators of patient health used to determine drug effectiveness. For example, surrogate endpoints, such as tumor shrinkage, have been used to support the accelerated approval of cancer drugs for over two decades. Moreover, every treatment for HIV/AIDS on the market was approved using a surrogate endpoint (HIV viral load and patient CD4 count), because it was not possible to identify an underlying clinical endpoint. Other examples include the use of blood pressure and cholesterol to examine the effectiveness of medications to treat heart disease. As with these examples, the surrogate endpoints used to approve breakthrough treatments for rare diseases must demonstrate substantial evidence of effectiveness from adequate and well-controlled clinical investigations.

FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.⁵ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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Margaret Brodie, Director Department of Health and Social Services 4501 Business Park Boulevard Building L Anchorage, AK 99504

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February 21, 2018

Thomas Betlach, Director Arizona Health Care Cost Containment System 801 East Jefferson, MD 4100 Phoenix, AZ 85034

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Betlach:

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February 21, 2018

Dawn Stehle, Director Division of Medical Services 112 West 8th Street, Slot S401 Little Rock, AR 72201-4608

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Stehle:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁹

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.²⁰ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Mari Cantwell, Deputy Director Health Care Programs 1501 Capitol Avenue, 6th Floor, MS 0000 Sacramento, CA 95814

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Cantwell:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Gretchen Hammer, Director Colorado Department of Medicaid 1570 Grant Street Denver, CO 80203-1818

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Hammer:

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Kate McEvoy, Medicaid Director Department of Social Services 25 Sigourney Street Hartford, CT 06106

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director McEvoy:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.³¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.³² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.³³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.³⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Stephen Groff, Director Department of Health and Social Services 1901 N. Dupont Highway, PO Box 906 New Castle, DE 19720

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Groff:

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February 21, 2018

Claudia Schlosberg, Medicaid Director District of Columbia One Judiciary Square 441 4th Street, N.W. Washington, DC 20001

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Beth Kidder, Deputy Secretary for Medicaid Agency for Health Care Administration 2727 Mahan Drive, Mail Stop 8 Tallahassee, FL 32308

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Secretary Kidder:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.⁴⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.⁴⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.⁴⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.⁴⁹

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February 21, 2018

Blake T. Fulenwider, Chief of the Medicaid Department of Community Health 2 Peachtree Street, NW, Suite 36450 Atlanta, GA 30303

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Fulenwider:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Judy Mohr Peterson, Medquest Division Administrator Department of Human Services 601 Kamokila Blvd, Room 518 PO Box 700190 Kapolei, HI 96709-0190

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Administrator Peterson:

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Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

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Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Matt Wimmer, Administrator Department of Health and Welfare 450 West State Street PTC Building, 10th Floor Boise, ID 83705

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Administrator Wimmer:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

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February 21, 2018

Teresa Hursey, Administrator Department of Healthcare and Family 201 South Grand Avenue East, 3rd Floor Springfield, IL 62763-0001

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

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February 21, 2018

Allison Taylor, Director Indiana Family and So. Services Administration 402 W. Washington Street, Room W461, MS 25 Indianapolis, IN 46204

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Taylor:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.⁷¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.⁷² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.⁷³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.⁷⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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How States and Rare Disease Patient Organizations Can Support Patients

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Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Mike Randol, Medicaid Director Iowa Medicaid Enterprise 100 Army Post Road Des Moines, IA 50315

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February 21, 2018

Jon Hamdorf, Acting Medicaid Director Department of Health and Environment 900 SW Jackson Avenue Suite 900 Topeka, KS 666612

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Hamdorf:

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⁸⁵ Food and Drug Administration Safety and Innovation Act (FDASIA) § 901

Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Stephen P. Miller, Commissioner Department for Medicaid Services 275 East Main Street, 6 West A Frankfort, KY 40621

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Miller:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.⁸⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.⁸⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.⁸⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.⁸⁹

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Jen Steele, Medicaid Director Department of Health and Hospitals 628 North 4th Street Baton Rouge, LA 70802

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Steele:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Stefanie Nadeau, Director Office of MaineCare Services 221 State Street Augusta, ME 04333

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Nadeau:

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Dennis Schrader, Medicaid Director Department of Health and Mental Hygiene 201 West Preston Street, Room 525 Baltimore, MD 21201

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Schrader:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁰¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁰² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁰³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁰⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Daniel Tsai, Assistant Secretary MassHealth 1 Ashburn Place, 11th Floor Room 1109 Boston, MA 02108

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Secretary Tsai:

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February 21, 2018

Kathy Stiffler, Medicaid Director Department of Community Health 400 South Pine Street Lansing, MI 48913

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State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.¹¹⁵ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Marie Zimmerman, Medicaid Director Department of Human Services 540 Cedar Street PO Box 64983 St. Paul, MN 55167-0983

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Zimmerman:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹¹⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

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February 21, 2018

Drew Snyder, Executive Director Division of Medicaid 550 High Street Suite 1000 Jackson, MS 39201-1325

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Snyder:

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February 21, 2018

Jennifer Tidball, Director MO HealthNet Division 615 Howerton Court, PO Box 6500 Jefferson City, MO 65102

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Tidball:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹²⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹²⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹²⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹²⁹

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.¹³⁰ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Marie Matthews, State Medicaid Director Department of Public Health and Human Service 111 North Sanders, PO Box 4210 Helena, MT 59604

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Matthews:

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February 21, 2018

Rocky Thompson, Interim Director Division of Medicaid & Long-Term Care Department of Human Services PO Box 95026 Lincoln, NE 68509-5026

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Thompson:

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February 21, 2018

Marta Jensen, Acting Administrator Department of Health and Human Services 1100 East William Street, Suite 101 Carson City, NV 89710

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Administrator Jensen:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁴¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁴² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁴³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁴⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.¹⁴⁵ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Henry Lipman, Interim Medical Director Office of Medicaid Business and Policy 129 Pleasant Street Concord, NH 03301-6521

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Lipman:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Meghan Davey, Medicaid Director Division of Health Services 7 Quakerbridge Plaza, PO Box 712 Trenton, NJ 08625-0712

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Davey:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Nancy Smith-Leslie, Director Division Department of Human Services PO Box 2348 Santa Fe, NM 87504-2348

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Smith-Leslie:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁵⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁵⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁵⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁵⁹

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Jason Helgerson, Medicaid Director Department of Health Empire State Plaza, Corning Tower, Room 1466 Albany, NY 12237

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Helgerson:

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February 21, 2018

Dave Richard, Medicaid Director Department of Health and Human Services 1985 Umstead Drive, 2501 Mail Service Center Raleigh, NC 27699-2501

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Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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The use of surrogate endpoints is one these innovative tools. These endpoints are scientifically accepted indicators of patient health used to determine drug effectiveness. For example, surrogate endpoints, such as tumor shrinkage, have been used to support the accelerated approval of cancer drugs for over two decades. Moreover, every treatment for HIV/AIDS on the market was approved using a surrogate endpoint (HIV viral load and patient CD4 count), because it was not possible to identify an underlying clinical endpoint. Other examples include the use of blood pressure and cholesterol to examine the effectiveness of medications to treat heart disease. As with these examples, the surrogate endpoints used to approve breakthrough treatments for rare diseases must demonstrate substantial evidence of effectiveness from adequate and well-controlled clinical investigations.

FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.¹⁷⁰ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Maggie Anderson, Director Division of Medical Services 600 E. Boulevard Avenue, Dept. 325 Bismarck North Dakota, ND 58505-0250

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Anderson:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁷¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁷² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁷³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁷⁴

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February 21, 2018

Barbara Sears, Director Ohio Department of Job and Family Servies 50 West Town Street, 4th Floor Columbus, OH 43215

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Sears:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Barbara Pasternik-Ikard, Medicaid Director Oklahoma Health Care Authority 4345 N. Lincoln Blvd. Oklahoma City, OK 73105

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Pasternik-Ikard:

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Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

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Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

David Simnitt, Interim Medicaid Director Oregon Health Authority 500 Summer Street, NE E49 Salem, OR 97301

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Simnitt:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Leesa M. Allen, Medicaid Director Department of Public Welfare 331 Health & Welfare Building Harrisburg, PA 17120

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February 21, 2018

Patrick Tigue, Medicaid Director Department of Human Services 600 New London Avenue Cranston, RI 02920

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Tigue:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.¹⁹⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.¹⁹⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.¹⁹⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.¹⁹⁹

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.²⁰⁰ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Joshua Baker, Director Department of Health & Human Services 1801 Main Street PO Box 8206 Columbia, SC 29201-8206

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Baker:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Bill Snyder, Director Department of Social Services 700 Governors Drive Kneip Building Pierre, SD 57501-2291

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Snyder:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

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February 21, 2018

Dr. Wendy Long, Director of TennCare Tennesse Bureua of TennCare 310 Great Circle Road Nashville, TN 37243

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Long:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.²¹¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.²¹² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.²¹³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.²¹⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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February 21, 2018

Stephanie Muth, Associate Commissioner Health and Human Services Commission 11209 Metric Blvd, Building H Austin, TX 78758

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Muth:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

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February 21, 2018

Nate Checketts, Director Department of Health PO Box 143101 Salt Lake City, UT 84114

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

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On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Cory Gustafson, Commissioner Department of Vermont Health Access 312 Hurricane Lane, Suite 201 Williston, VT 05495

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Gustafson:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.²²⁶ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.²²⁷ Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.²²⁸ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.²²⁹

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February 21, 2018

Dr. Jennifer Lee, Secretary Department of Medical Assistance Services 600 East Broad Street Suite 1300 Richmond, VA 23219

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Secretary Lee:

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February 21, 2018

MaryAnne Lindeblad, Director Washington Health Care Authority 626 8th Avenue PO Box 45502 Olympia, WA 98504-5050

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Lindeblad:

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Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

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Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

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How States and Rare Disease Patient Organizations Can Support Patients

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Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

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February 21, 2018

Cynthia Beane, Commissioner Department of Health and Human Resources 350 Capitol Street, Room 251 Charleston, WV 25301-3706

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Commissioner Beane:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

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February 21, 2018

Heather Smith, Medicaid Director Department of Health Services 1 West Wilson Street, Room 350 PO Box 309 Madison, WI 53701-0309

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Smith:

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February 21, 2018

Teri Green, State Medicaid Agent Department of Health 6101 Yellowstone Road, Suite 210 Cheyenne, WY 82009

Re: Importance of Medicaid Formulary Access for Rare Disease Patients

Dear Director Green:

As organizations representing millions of Americans with rare diseases, we are writing to you about the importance of preserving patient access to orphan therapies in your Medicaid program. In sending this letter, we hope to foster a dialogue with you on the best way to engage with patient organizations and other rare disease experts to improve patient access to innovative new medicines.

Any disease affecting fewer than 200,000 Americans is considered rare. With nearly 7,000 rare diseases identified and 30 million Americans affected, the population represented by our organizations is incredibly diverse. It is likely that your Medicaid program has only encountered rare diseases within the context of coverage decisions for individual disorders. Even in isolation, however, individual coverage determinations can have widespread effects on the health of rare disease patients by creating new norms for coverage of breakthrough medicines approved by the Food and Drug Administration (FDA).

In making coverage decisions for individual drugs, our organizations recognize that states are under immense pressure to control health care costs in Medicaid in order to protect services for all beneficiaries. However, we believe that these decisions disproportionately affect rare disease patients because they are not suffering from a more prevalent condition even though they are no less deserving of treatment options. Further, we believe the rare disease community has not done enough to inform state Medicaid agencies about the regulatory approval process for breakthrough treatments, especially pertaining to the use of surrogate endpoints in approval decisions.

As a first step in addressing these important concerns, we wish to provide further context about the obstacles encountered by rare disease patients in seeking coverage for new treatments, and the tools FDA uses to accelerate the approval of medicines for untreated conditions.

The Impact of Adverse Medicaid Utilization Decisions on Rare Disease Patients

In an effort to better control Medicaid costs, several states are seeking to use 1115 waivers to enact "commercial-style" formulary restrictions for their programs. Our organizations have seen firsthand how such restrictions can overrule the prescribing decisions of physicians, resulting in patients being unable to access the medicines best suited to treat their condition. These restrictions inhibit quality care by causing lapses in medication adherence and delays in use of medicines that provide an enhanced clinical benefit.²⁵¹ Over time, this will not only result in poorer health outcomes for beneficiaries but raise health care costs for states.

Formulary utilization measures can certainly promote the use of lower cost medicines, including generics. However, there are instances when these restrictions are applied even if there are no cheaper therapeutically equivalent medicines available for patients to take. In these instances, patient access is blocked for the only FDA-approved medicine available to treat their condition.

Further, the underlying assumption supporting the use of formulary restrictions– that they will significantly lower costs – is not borne out by recent research analyzing the impact of orphan therapies used to treat rare diseases on overall health care spending. Nationwide, the volume of prescriptions for orphan drugs is relatively low because of the small patient populations. The orphan drug share of the total volume of pharmaceutical use in the U.S. was just 0.3% in 2016.²⁵² Additionally, nationwide spending on orphan drugs accounted for only 7.9% of all drug purchases.²⁵³ Looking specifically at the Medicaid program in 2016, spending on rare disease medicines accounted for only 1% of all Medicaid spending.²⁵⁴

State Concerns Regarding Medications Approved Via FDA's Accelerated Approval Program

Our organizations are aware that your state may also be broadly concerned about its role in providing access to breakthrough medications approved by FDA via its Accelerated Approval Program. As organizations that work closely with FDA and Congress to improve approval pathways for innovative treatments, we can shed light on this program in regard to the safety and effectiveness of new drugs to treat rare diseases.

Accelerated Approval was created over 25 years ago to facilitate and speed the availability of new treatment options for serious conditions that fill an unmet need by analyzing "surrogate endpoints" when it is not possible to analyze more traditional indicators. It is often impossible to conduct large-scale, randomized, placebo-controlled trials within rare diseases as there simply are not enough patients to participate and, in some diseases, reliable clinical endpoints may not exist that can be measured in a reasonable timeframe. With overwhelming bipartisan Congressional support and approval, FDA has implemented innovative methods to evaluate orphan therapies. Without these unique tools for FDA to evaluate orphan therapies, individuals with rare diseases would be left without any treatment because traditional clinical trials would be impossible to conduct.

²⁵¹ Streeter, S.B., Schwartzberg, L., Husain, N., Johnsrud, M. "Patient and plan characteristics affecting abandonment of oral oncolytic prescriptions." American Journal of Managed Care. 2011. 175 (5 Spec No.): SP38---SP44.

²⁵² Need citation for this figure

²⁵³ Trends in Orphan Drug Costs and Expenditures Do Not Support Revisions in the Orphan Drug Act: Background and History. National Organization for Rare Disorders. October 2017. <u>https://rarediseases.org/wp-content/uploads/2017/10/NORD-IMS-Report_FNL.pdf</u>

²⁵⁴ Coverage of Rare Disease Therapies in Medicaid and Medicare and the Impact on Patient Care. Jay Greissing, Dir. U.S. Government Relations and Policy, Shire. February 2016. <u>http://www.cbinet.com/sites/default/files/files/Greissing_Jay_pres.pdf</u>

The use of surrogate endpoints is one these innovative tools. These endpoints are scientifically accepted indicators of patient health used to determine drug effectiveness. For example, surrogate endpoints, such as tumor shrinkage, have been used to support the accelerated approval of cancer drugs for over two decades. Moreover, every treatment for HIV/AIDS on the market was approved using a surrogate endpoint (HIV viral load and patient CD4 count), because it was not possible to identify an underlying clinical endpoint. Other examples include the use of blood pressure and cholesterol to examine the effectiveness of medications to treat heart disease. As with these examples, the surrogate endpoints used to approve breakthrough treatments for rare diseases must demonstrate substantial evidence of effectiveness from adequate and well-controlled clinical investigations.

FDA and Congress have repeatedly affirmed that drugs granted accelerated approval must meet the same statutory standards for safety and effectiveness as those granted traditional approval and do not represent a lower standard.²⁵⁵ As such, accelerated approval is a full approval, not a partial, interim, or conditional approval. If states misinterpret the accelerated approval pathway or reject the rigorous process used by FDA to evaluate innovative treatments, the net effect is to turn back the clock to a time in which rare disease patients have no role in determining what is best for their own health and little hope for new medical breakthroughs to fight their disease. Before making judgements on which patients should or should not benefit from new medicines, we implore Medicaid agencies to better understand FDA's process for approving innovative treatments and facilitate enhanced engagement with rare disease patients and the organizations that represent them.

How States and Rare Disease Patient Organizations Can Support Patients

There are several actions that can be taken to help states address these issues. First, as your state considers seeking 1115 waivers from the Centers for Medicaid and Medicare Services (CMS), we encourage you to strongly consider the implications for rare disease patients before proposing any restrictions to accessing newly approved orphan therapies. Specifically, waivers that seek an exemption to Section 1927 of the Social Security Act (42 U.S.C. §1396a(a)(54)) may harm patients seeking coverage for new medications that provide an enhanced clinical benefit over existing treatment options. Moreover, excluding coverage for drugs that utilize FDA's expedited programs like accelerated approval could rob rare disease patients, many of whom are children, of access to FDA-approved medicines that may be their *only* treatment option.

Second, and as previously noted, our organizations are seeking better opportunities to engage with you about the orphan drug approval process and specific coverage decisions. To that end, Tim Boyd at the National Organization for Rare Disorders (NORD) is available to facilitate contacts with any of our organizations to discuss the issues raised within this letter (Tim can be reach via email at tboyd@rarediseases.org). Please also feel free to reach out to each organization directly to discuss our specific patient populations.

²⁵⁵ Food and Drug Administration Safety and Innovation Act (FDASIA) § 901

Finally, given the Federal prioritization of innovative orphan product development, our organizations believe policies should be explored that provide states additional assistance to cover these products for Medicaid beneficiaries. We would appreciate feedback from your state on the necessity and potential structure of such assistance, and on other opportunities to innovate when it comes to meeting the needs of the rare disease community.

On behalf of our patients, thank you for your consideration of this letter and for your continued commitment to improving patient access in the Medicaid program. We look forward to further collaboration with you on these important issues.

Sincerely,

Acid Maltase Deficiency Association (AMDA) ADNP Kids Research Foundation Adrenal Insufficiency United Adult Polyglucosan Body Disease Research Foundation Alpha-1 Foundation **ALS** Association American Autoimmune Related Diseases Association (AARDA) American Syringomyelia and Chiari Alliance Project **Amyloidosis Foundation** Amyloidosis Research Consortium **Amyloidosis Support Groups** Angelman Biomarkers and Outcome Measures Alliance APS Foundation of America, Inc Association for Creatine Deficiencies Autoinflammatory Alliance Benign Essential Blepharospasm Research Foundation Bridge the Gap - SYNGAP Education and Research Foundation CdLS Foundation Children's Cardiomyopathy Foundation Children's PKU Network Children's Tumor Foundation Chloe's Fight Rare Disease Foundation CJD Aware! CMTC-OVM the Netherlands **Congenital Hyperinsulinism International** Cooley's Anemia Foundation cureCADASIL CureCMT4J/Talia Duff Foundation CurePSP

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